

A presentation to the  
Town of Georgina Council  
by  
GTTI, Skilled Trades Institute  
Committee



**GTTI**  
**SKILLED**  
**TRADES**  
**INSTITUTE**

November 18, 2020

# In the beginning..

**In 2006**, with a small budget, a clear vision and a great deal of hard work, GTTI was launched. Without GTTI's founders, I would not have the honour of presenting today.

Georgina Town Council has been supportive every step of the way and we are truly grateful. Together we are about to embark on a bold new chapter.

GTTI currently operates in a Town owned building and receives a portion of our annual operating budget from Council that helps us deliver training to members of the community in such trades as Culinary Arts, Welding, Carpentry, PSW training, First Aid, Bookkeeping, Hairdressing, Arborist, Plumbing and more. Over 11,000 clients have been trained since 2006.



# A review and update..

In **April 2017**, an exploratory 100-Day committee was formed by the Board of Directors of GTTI to assess the viability of establishing a permanent Skilled Trades Institute in Georgina.

42 meetings, interviews followed – numerous letters of support were received:

Mayor Margaret Quirk

Deputy Mayor, Regional Councillor Rob Grossi

Wayne Emmerson, Chair of The Region of York and senior staff

Minister Caroline Mulroney MPP and staff

Chippewas of Georgina Island, Band Council

David Tsubouchi, recently retired CEO of the Ontario College of Trades

2 former Ontario College Presidents

South Lake Community Futures

Ministry of Trades Colleges and Universities, senior policy staff

11 skilled trades company owners.



# GTTI, a Skilled Trades Institute is born.

Since **April 2020**:

- Ministry of Labour, Trades and Skills Development funded \$4,026,500
- 17 staff members have been hired. 2 more positions to be filled.
- Annual Payroll of \$1,300,000
- Economic activity of over \$20,000,000 in first five years.
- First semester starts on time – January 5, 2020
- First semester facilities located at Salvation Army Camp
- New Institute Campus to be located at 1614 Metro Road, July 1, 2020
  
- Updated GTTI site and launched and a new Institute website.
- 163 registrations received as of November 13<sup>th</sup>.
- 120 students are enrolled, the first semester is filled.
- Waiting list started for 2<sup>nd</sup> semester, classes starting July 5, 2020
- Community outreach, open house and online information sessions have been held. Receiving very strong community support.



# Next stage.

GTTI now seeks a further investment of \$1,000,000 in addition to the previously approved \$2.6 million, to fully complete the campus and to be operational in time for our second semester. GTTI is ready to execute the lease as early as December 1, 2020.



The request for the increase in funding is necessary to cover all up to date costs for infrastructure, a tight building schedule, buildings and materials, engineering, consulting, installation of utilities and total site completion.

As previously agreed, the full value of the investment including all assets and site infrastructure improvements, remains the property of the Town of Georgina.

The increased investment in the campus with interest will still be paid through a 15 year lease, making this a prudent use of taxpayer funds. The updated schedule is included in this report.

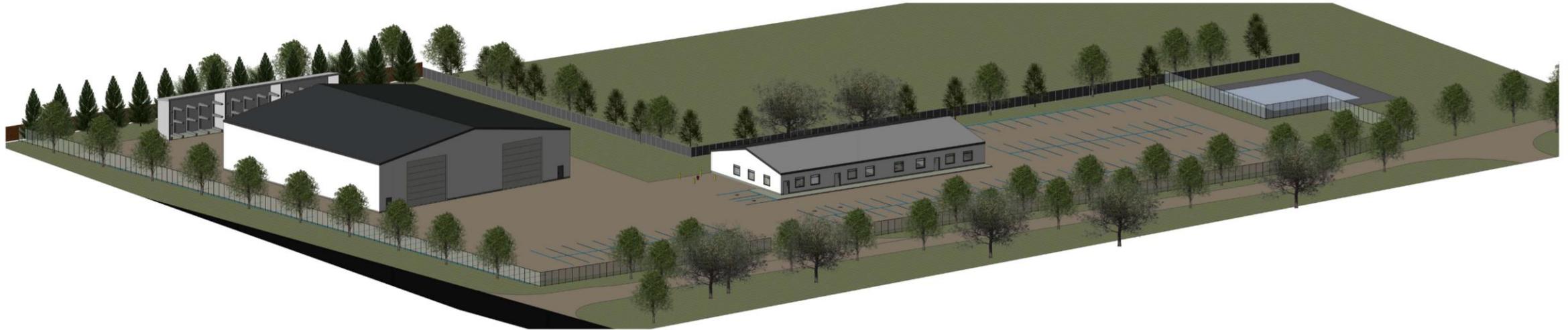
# A new campus we will all be proud of.

The following drawing shows a significant change to build one large “construction building” of 120 ft by 120 ft. from our previous proposal of 2 construction domes of 60 ft. by 120 ft each.

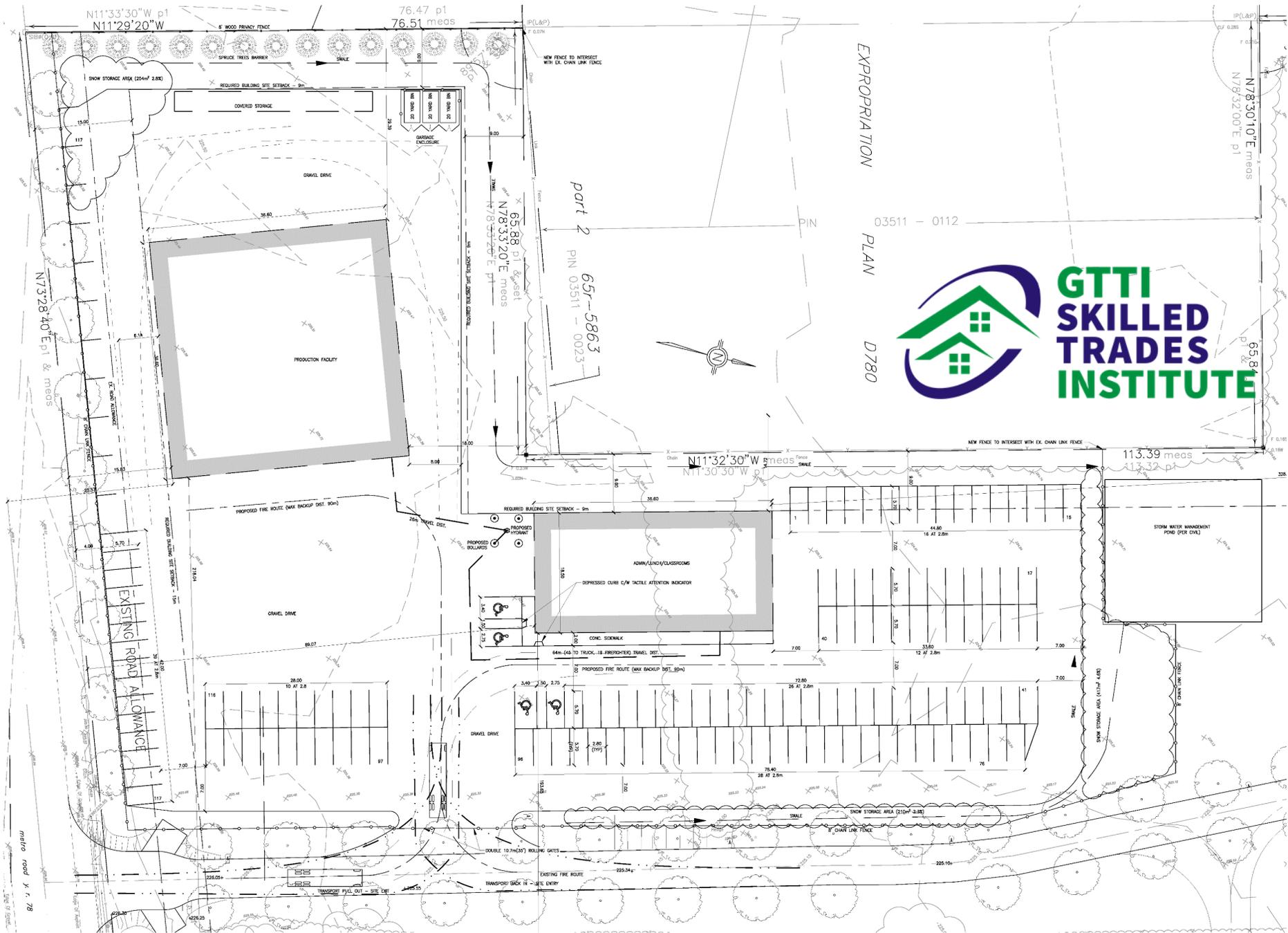
The new building is steel construction with an expected life of at least 50 years. The previously proposed domes had 15-year guarantees for the coverings thus adding substantially to the cost of ownership. Replacement cost after the 15-year warranty period for two dome coverings is estimated at \$160,000 in 2020 dollars.

Furthermore, the steel building will use less energy and provide more internal working space by removing the equivalent of a centre wall. Completion time is similar.





1614 Metro Road, Georgina, Ontario.



EXPROPRIATION  
PLAN  
D780

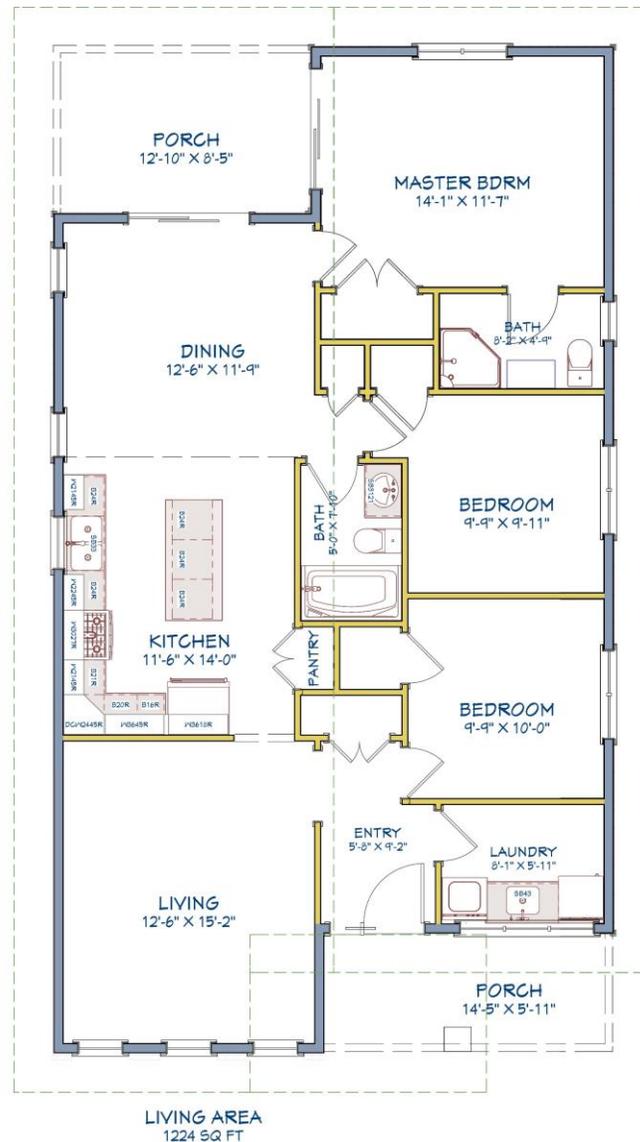
03511 - 0112

part 2  
PIN 657-58663  
PIN 03511 - 0023





Practical,  
energy efficient  
designs.



THE COVE 1224 SQ FT

40' LOT

# Good for Georgina, good for the economy.



GTTI's finished houses will be sold into the affordable housing market exactly aligned to the Town of Georgina's "innovative housing strategy" as described in the Town's current strategic plan. (2019-2023)

19 well-paying are being created. \$1,300,000 payroll, \$20,000,000 economic activity in the first 5 years.

The profits from house sales go to support the operations of the Institute, making it self-funding in the third year of operations. Unique in Ontario.

There is a huge demand for graduating pre-apprentices in Georgina and across the Region. Student enrollment will always be at capacity due to GTA growth, creating long term economic activity, and creating new employment.

This is good for Georgina, continued:

100% placement of up to 240 graduates per year.

Professional Advisory Committees. Each of our 8 trades has a PAC that extends our reach into the community. We already have 18 professional advisors/business owners on board, more being added.

It is interesting to note that GTTI has already had an inquiry from a Nova Scotia MLA and a Town Councillor to consult. We expect more opportunities to spread the word about our Made-in-Georgina business model and in turn Georgina's brand.





Summary.

The GTTI, Skilled Trades Institute is being built on innovation.

With Council's support we'll lead the province with our Made-In-Georgina business model. The Ministry of Labour is monitoring our project closely and we expect to have it duplicated in other parts of Ontario.

Building affordable housing, with the profit going to fund the Institute has never been done in Ontario, indeed Canada.



*“Training and up-skilling leads directly to improved financial participation by GTTI graduates, especially in our local economy.”*

Respectfully submitted by:

Sean Bell

Iain Donnell

Sharon Russell

Sue Wansbrough

Bil Trainor